

SENDIT (3PL Supply Chain)
Logistics App for CPEC
(China-Pak Economic Corridor)
Financial Statement

SENDIT LLC. 150 N Michigan Ave Suite 800
Chicago, 60601, IL, USA +17736760004 – support@senditweb.com



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PROJECT COST SUMMARY

A detailed financial model has been developed to analyze the commercial viability of the warehouse business. Various cost and revenue related assumptions along with results of the analysis are outlined in this section.

The following table shows internal rates of return and payback period.

Table 1 Project Economics

Description	Details (USD)
Internal Rate of Return (IRR)	15%
Payback Period	6.6 Years
Net Present Value (NPV)	\$29.82 million

The following table provides the details of equity required and variables related to the amount from investors;

Table 2 Project Financing

Description	Details(USD)
Bank loan (30%)	\$8.9 millions
Amount From investors (70%)	\$20.877 millions

Table 3 Project Cost

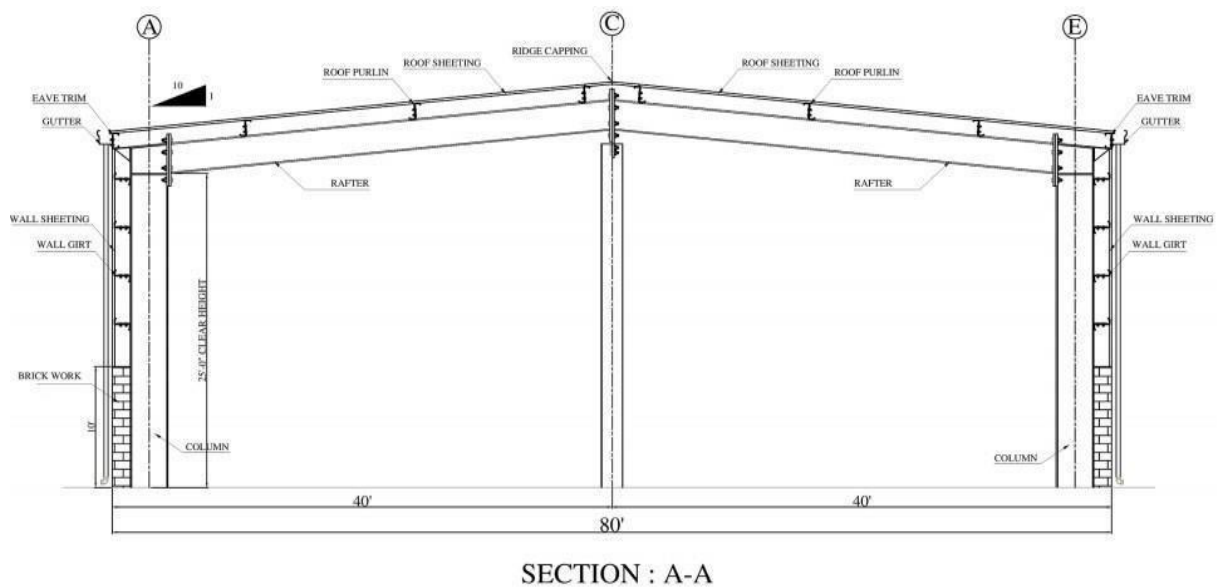
The following requirements have been identified for the establishment of the proposed business. The value/cost of the land is based on the prevailing rates in industrial estates may vary location to location.

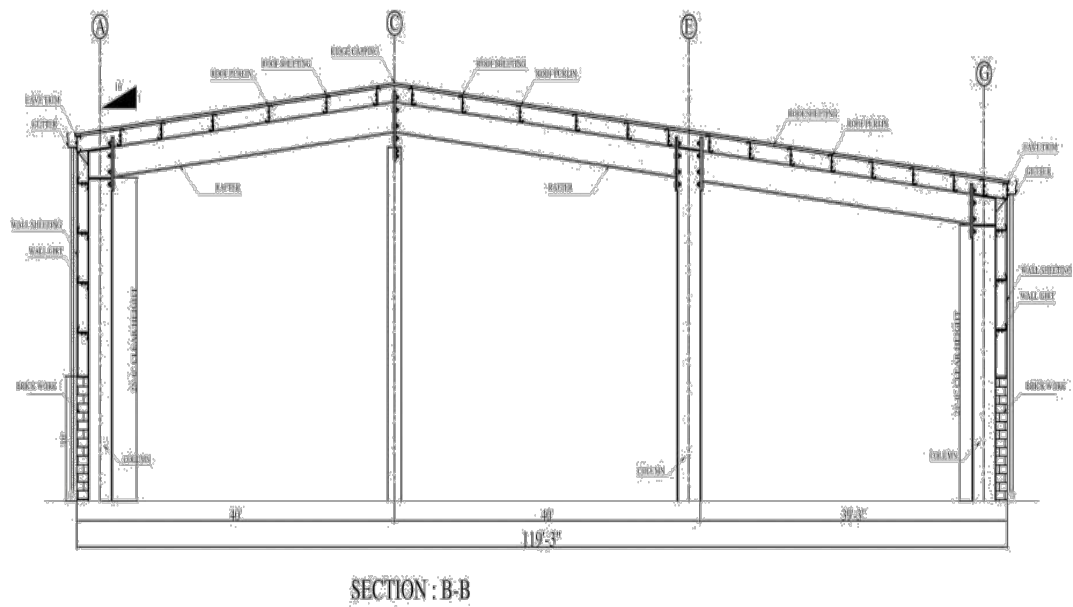
Capital Cost	Amount(USD)
Pre-Operating Cost	\$95,393
HRM	\$4,792,651
Marketing And Advertisement	\$2,170,786
Land Cost	\$196,629
Infrastructure Cost	\$9,060,674
Other Capital Expenditure	\$1,408,512

Working Capital	\$ 12,099,850
Total Project Cost	\$ 29,824,499

Figure 1 Structure Layout/ Design

The decision about the opportunity cost of land is the discretion of the owner of the project and the prevailing rates of land vary from area to area.





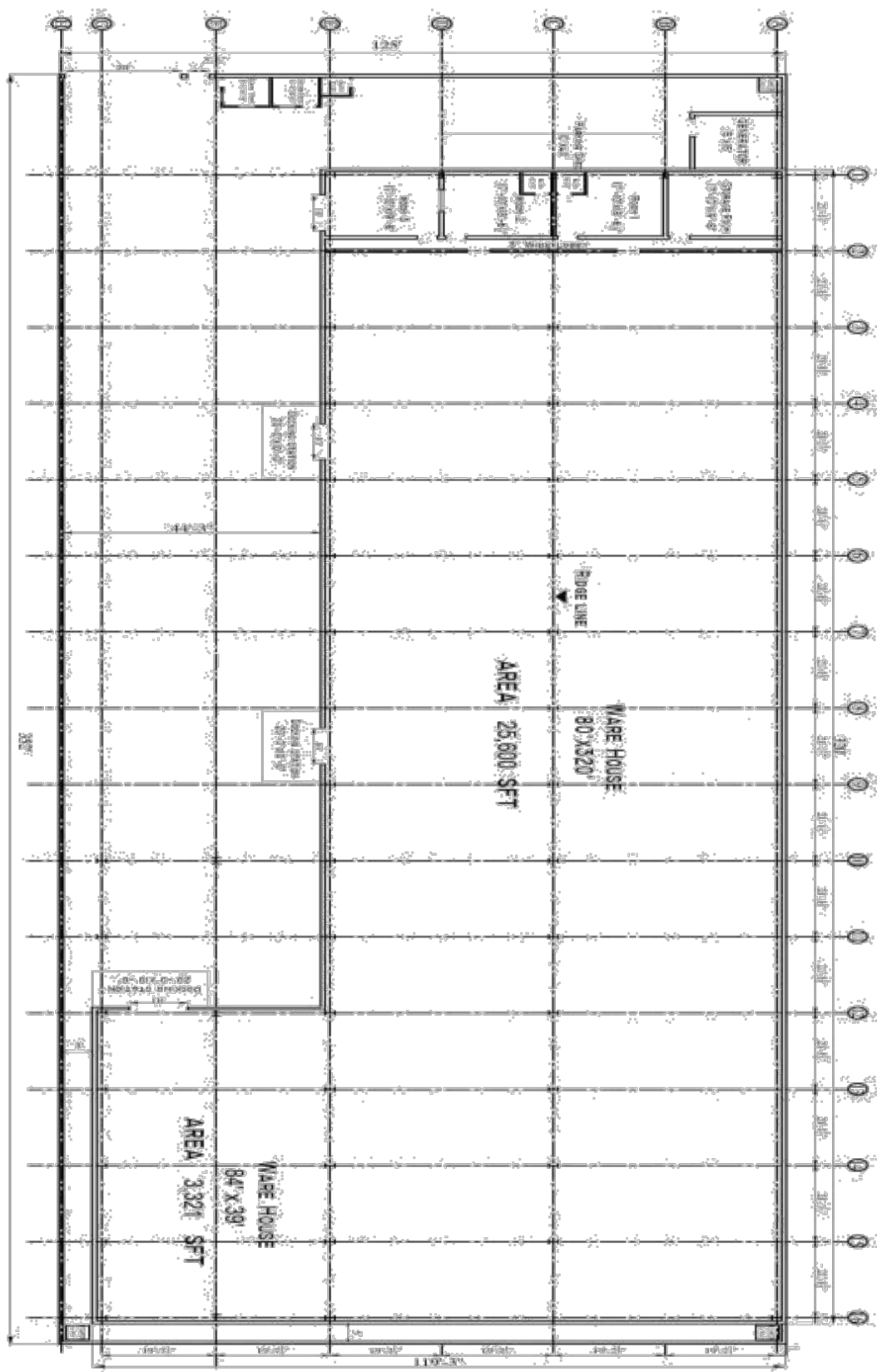


Table 4 Initial Investment & Pre-Operating Cost

Following Table Provides The Initial Investment And Pre-Operating Cost For The Development Of Senit App.

Initial Investment	\$ 122,000
App Developers Cost	\$ 62,360
Rent	\$ 11,798
Utilities	\$ 1,011
Travelling	\$ 2,697
Entertainment	\$ 5,393
Miscellaneous	\$ 12,138
Total Expense	\$ 95,396

Table 5 Advertisement and Miscellaneous Expense

These tables show the advertisement and miscellaneous expense for the first year.

Description	First Year Cost (USD)
Tele- Marketing	\$ 20,224.72
Digital Maketing Cost	\$ 20,224.72
Print Media	\$ 20,224.72
T.V Ads Or Campaigns	\$ 20,224.72
Total	\$ 80,898.88

Miscellaneous Expenses

Description	First Year Cost (USD)
Stationary	\$ 2,157
Printing Paper	\$ 2,697
Cleaning	\$ 5
Computer Accessories	\$ 9,438
Bad Debt Expenses	\$ 12,135
Total Cost	\$ 24,275

Table 6 HUMAN RESOURCES REQUIREMENTS

Description	Number	Monthly Salary Per person (USD)	Total Monthly salary (USD)	Month (No)	First Year Salaries (USD)
Project Manager	2	\$ 1,292.13	\$ 2,584.27	12	\$ 31,011.24
Web Developer	15	\$ 674.16	\$ 10,112.36	12	\$ 121,348.31
IOS And Android Devevoper	2	\$ 505.62	\$ 1,011.24	12	\$ 12,134.83
Quality Assurance Engineer	1	\$ 1,179.78	\$ 1,179.78	12	\$ 14,157.30
Graphic Designer	5	\$ 393.26	\$ 1,966.29	12	\$ 23,595.51
Video Graphers	4	\$ 617.98	\$ 2,471.91	12	\$ 29,662.92
Data Processor	4	\$ 730.34	\$ 2,921.35	12	\$ 35,056.18
SEO Specialists	5	\$ 1,011.24	\$ 5,056.18	12	\$ 60,674.16
HRM Managers	2	\$ 842.70	\$ 1,685.39	12	\$ 20,224.72
Content Writers	4	\$ 393.26	\$ 1,573.03	12	\$ 18,876.40
Office Boy	2	\$ 168.54	\$ 337.08	12	\$ 4,044.94
Gate Keeper	15	\$ 252.81	\$ 3,792.13	12	\$ 45,505.62
Folk Lifter Operator	14	\$ 56.18	\$ 786.52	12	\$ 9,438.20

Loading & Unloading								
Staff	70	\$	337.08	\$	23,595.51	12	\$	283,146.07
Total Direct Cost	145	\$	8,455.06	\$	59,073.03	168	\$	708,876.40

HUMAN RESOURCES REQUIREMENTS FOR MARKETING

Marketers	50	\$	393.26	\$	19,662.92	12	\$	235,955.06
Customer care center	12	\$	337.08	\$	4,044.94	12	\$	48,539.33
Digital marketiong consultant	5	\$	505.62	\$	2,528.09	12	\$	30,337.08
Sales Manager	3	\$	449.44	\$	1,348.31	12	\$	16,179.78
Reseach and Developments	3	\$	617.98	\$	1,853.93	12	\$	22,247.19
Total Cost of Marketing	73	\$	2,303.37	\$	29,438.20	60	\$	353,258.43

Human Resource For Accounts And Legal

Internal Auditor Accounts	1	\$	674.16	\$	674.16	12	\$	8,089.89
Manager Finance	1	\$	674.16	\$	674.16	12	\$	8,089.89
Manager	1	\$	1,011.24	\$	1,011.24	12	\$	12,134.83
Legal Advisor	1	\$	786.52	\$	786.52	12	\$	9,438.20
Total Legal and Acc	4	\$	3,146.07	\$	3,146.07	48	\$	37,752.81
Total Cost of Human Resources Including Marketing	222	\$	13,904.49	\$	91,657.30	276	\$	1,099,887.64

Table 7A Capex

This table includes the cost of GPS tracking, Security system, UAV Drones, Finance Lease, Warehouse construction, etc.

Capex And Deprec		Useful L	Year-1	Year-2	Year-3	Year-4	Year-5	Year-6	Year-7	Year-8	Year-9	Year-10
GPS Tracking Devices	3	\$	15,169	\$ 30,944	\$ 63,125	\$ 128,776	\$ 262,703	\$ 535,913	\$ 1,093,263	\$ 1,315,852	\$ 1,583,759	\$ 1,906,212
Generator	5	\$	7,865	\$ 8,022	\$ 36,823	\$ 8,347	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Ceiling Fans	6	\$	562	\$ 573	\$ 2,630	\$ 596	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Desktop Computers	3	\$	7,865	\$ 8,022	\$ 36,823	\$ 8,347	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Printers	3	\$	169	\$ 172	\$ 789	\$ 179	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cell Phones	4	\$	8,427	\$ 4,213	\$ 4,213	\$ 4,213	\$ 4,213	\$ 4,213	\$ 4,213	\$ 4,213	\$ 4,213	\$ 4,213
Tablet Apple	5	\$	10,674	\$ 8,166	\$ 5,553	\$ 5,664	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing Van	12	\$	35,112	\$ 42,135	\$ 50,562	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bikes For Marketing	7	\$	3,034	\$ 6,674	\$ 11,012	\$ 9,422	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
AC	10	\$	11,685	\$ 6,427	\$ 15,907	\$ 7,777	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Security System	7	\$	404	\$ 413	\$ 1,894	\$ 429	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Solar Panels	5	\$	5,618	\$ 5,730	\$ 26,302	\$ 5,962	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Heavy Lift UAV Drones	3	\$	-	\$ -	\$ -	\$ 62,599	\$ 21,284	\$ 21,709	\$ -	\$ -	\$ -	\$ -
UPS	6	\$	2,697	\$ 2,751	\$ 12,625	\$ 2,862	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fork Lifter	12	\$	-	\$ -	\$ 291,312	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hand Lifter	12	\$	-	\$ -	\$ 18,330	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Warehouse Construction Co	15	\$	-	\$ 4,530,337	\$ 4,530,337	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Finance Lease Of Land	30			\$ 196,629								
Simple Tables	8	\$	4,944	\$ 5,043	\$ 9,644	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Personal Chairs	3	\$	3,955	\$ 4,034	\$ 18,517	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Computer Table	10	\$	629	\$ 642	\$ 2,946	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
File Rack For Office	10	\$	1,124	\$ 573	\$ 2,630	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sofa Set	5	\$	1,348	\$ 1,375	\$ 6,313	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Capex		\$	121,281	\$ 4,862,876	\$ 5,148,288	\$ 245,172	\$ 288,200	\$ 561,836	\$ 1,097,477	\$ 1,320,065	\$ 1,587,973	\$ 1,910,426

Table 7B Depreciation

Depreciation																				
GPS Tracking Devices	\$	5,056	\$	15,371	\$	36,413	\$	74,282	\$	151,535	\$	309,131	\$	630,626	\$	981,676	\$	1,330,958	\$	1,601,941
Generator	\$	1,573	\$	3,178	\$	10,542	\$	12,211	\$	12,211	\$	10,638	\$	9,034	\$	1,669	\$	-	\$	-
Ceiling Fans	\$	94	\$	189	\$	628	\$	727	\$	727	\$	727	\$	633	\$	538	\$	99	\$	-
Desktop Computers	\$	2,622	\$	5,296	\$	17,570	\$	17,731	\$	15,057	\$	2,782	\$	-	\$	-	\$	-	\$	-
Printers	\$	56	\$	113	\$	377	\$	380	\$	323	\$	60	\$	-	\$	-	\$	-	\$	-
Cell Phones	\$	2,107	\$	3,160	\$	4,213	\$	5,267	\$	4,213	\$	4,213	\$	4,213	\$	4,213	\$	4,213	\$	4,213
Tablet Apple	\$	2,135	\$	3,768	\$	4,879	\$	6,011	\$	6,011	\$	3,876	\$	2,243	\$	1,133	\$	-	\$	-
Marketing Van	\$	2,926	\$	6,437	\$	10,651	\$	10,651	\$	10,651	\$	10,651	\$	10,651	\$	10,651	\$	10,651	\$	10,651
Bikes For Marketing	\$	433	\$	1,387	\$	2,960	\$	4,306	\$	4,306	\$	4,306	\$	4,306	\$	3,873	\$	2,919	\$	1,346
AC	\$	1,169	\$	1,811	\$	3,402	\$	4,180	\$	4,180	\$	4,180	\$	4,180	\$	4,180	\$	4,180	\$	4,180
Security System	\$	58	\$	117	\$	387	\$	449	\$	449	\$	449	\$	449	\$	391	\$	332	\$	61
Solar Panels	\$	1,124	\$	2,270	\$	7,530	\$	8,722	\$	8,722	\$	7,599	\$	6,453	\$	1,192	\$	-	\$	-
Heavy Lift UAV Drones	\$	-	\$	-	\$	-	\$	20,866	\$	27,961	\$	35,198	\$	14,331	\$	7,236	\$	7,236	\$	-
UPS	\$	449	\$	908	\$	3,012	\$	3,489	\$	3,489	\$	3,489	\$	3,040	\$	2,581	\$	477	\$	-
Folk Lifter	\$	-	\$	-	\$	24,276	\$	24,276	\$	24,276	\$	24,276	\$	24,276	\$	24,276	\$	24,276	\$	24,276
Hand Lifter	\$	-	\$	-	\$	1,527	\$	1,527	\$	1,527	\$	1,527	\$	1,527	\$	1,527	\$	1,527	\$	1,527
Warehosue Construction Cost	\$	-	\$	302,022	\$	604,045	\$	604,045	\$	604,045	\$	604,045	\$	604,045	\$	604,045	\$	604,045	\$	604,045
Finance Lease Of Land			\$	6,554	\$	6,554	\$	6,554	\$	6,554	\$	6,554	\$	6,554	\$	6,554	\$	6,554	\$	6,554
Simple Tables	\$	618	\$	1,248	\$	2,454	\$	2,454	\$	2,454	\$	2,454	\$	2,454	\$	2,454	\$	1,836	\$	1,206
Personal Chairs	\$	1,318	\$	2,663	\$	8,835	\$	7,517	\$	6,172	\$	-	\$	-	\$	-	\$	-	\$	-
Computer Table	\$	63	\$	127	\$	422	\$	422	\$	422	\$	422	\$	422	\$	422	\$	422	\$	422
File Rack For Office	\$	112	\$	170	\$	433	\$	433	\$	433	\$	433	\$	433	\$	433	\$	433	\$	433
Sofa Set	\$	270	\$	545	\$	1,807	\$	1,807	\$	1,807	\$	1,538	\$	1,263	\$	-	\$	-	\$	-
Total Depreciation & Amortization	\$	22,182	\$	357,334	\$	752,917	\$	818,307	\$	897,525	\$	1,038,546	\$	1,331,132	\$	1,659,044	\$	2,000,159	\$	2,260,855

Table 7C Capex Assumptions

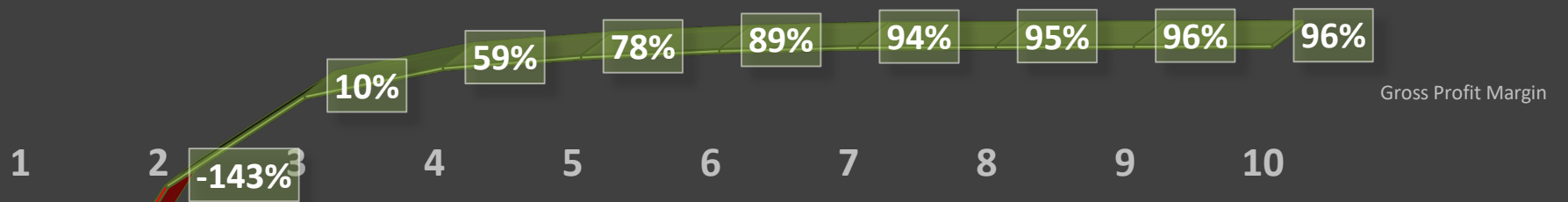
Assumptions	Y-1	Y-2	Y-3	Y-4	Y-5	Y-6	Y-7	Y-8	Y-9	Y-10
GPS Tracking Devices										
Demand	180	360	720	1440	2880	5760	11520	13594	16040	18928
Cost	\$ 84	\$ 86	\$ 88	\$ 89	\$ 91	\$ 93	\$ 95	\$ 97	\$ 99	\$ 101
Generator										
Demand	4	4	18	4	0	0	0	0	0	0
Cost	\$ 1,966	\$ 2,006	\$ 2,046	\$ 2,087	\$ 2,128	\$ 2,171	\$ 2,214	\$ 2,259	\$ 2,304	\$ 2,350
Ceiling Fans										
Demand	20	20	90	20	0	0	0	0	0	0
Cost	\$ 28	\$ 29	\$ 29	\$ 30	\$ 30	\$ 31	\$ 32	\$ 32	\$ 33	\$ 34
Desktop Computers										
Demand	20	20	90	20	0	0	0	0	0	0
Cost	\$ 393	\$ 401	\$ 409	\$ 417	\$ 426	\$ 434	\$ 443	\$ 452	\$ 461	\$ 470
Printers										
Demand	4	4	18	4	0	0	0	0	0	0
Cost	\$ 42	\$ 43	\$ 44	\$ 45	\$ 46	\$ 47	\$ 47	\$ 48	\$ 49	\$ 50
Cell Phones										
Demand	50	25	25	25	25	25	25	25	25	25
Cost	\$ 169	\$ 169	\$ 169	\$ 169	\$ 169	\$ 169	\$ 169	\$ 169	\$ 169	\$ 169
Tablet Apple										
Demand	20	15	10	10	0	0	0	0	0	0
Cost	\$ 534	\$ 544	\$ 555	\$ 566	\$ 578	\$ 589	\$ 601	\$ 613	\$ 625	\$ 638
Marketing Van										
Demand	5	5	5	0	0	0	0	0	0	0
Cost	\$ 7,022	\$ 8,427	\$ 10,112	\$ 12,135	\$ 14,562	\$ 17,474	\$ 20,969	\$ 25,163	\$ 30,195	\$ 36,234
Bikes For Marketing										
Demand	6	12	\$ 18.00	14	0	0	0	0	0	0
Cost	\$ 506	\$ 556	\$ 612	\$ 673	\$ 740	\$ 814	\$ 896	\$ 985	\$ 1,084	\$ 1,192
AC										
Demand	16	8	18	8	0	0	0	0	0	0
Cost	\$ 730	\$ 803	\$ 884	\$ 972	\$ 1,069	\$ 1,176	\$ 1,294	\$ 1,423	\$ 1,566	\$ 1,722
Security System										
Demand	4	4	18	4	0	0	0	0	0	0
Cost	\$ 101	\$ 103	\$ 105	\$ 107	\$ 109	\$ 112	\$ 114	\$ 116	\$ 118	\$ 121
Solar Panels										
Demand	4	4	18	4	0	0	0	0	0	0
Cost	\$ 1,404	\$ 1,433	\$ 1,461	\$ 1,490	\$ 1,520	\$ 1,551	\$ 1,582	\$ 1,613	\$ 1,646	\$ 1,679
Heavy Lift UAV Drones										
Demand	0	0	0	30	10	10	0	0	0	0

Cost	\$	1,966	\$	2,006	\$	2,046	\$	2,087	\$	2,128	\$	2,171	\$	2,214	\$	2,259	\$	2,304	\$	2,350
<u>UPS</u>																				
Demand	4	4	18	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cost	\$	674	\$	688	\$	701	\$	715	\$	730	\$	744	\$	759	\$	774	\$	790	\$	806
<u>Folk Lifter</u>																				
Demand	0	0	14	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cost	\$	20,000	\$	20,400	\$	20,808	\$	21,224	\$	21,649	\$	22,082	\$	22,523	\$	22,974	\$	23,433	\$	23,902
<u>Hand Lifter</u>																				
Demand	0	0	56	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cost	\$	315	\$	321	\$	327	\$	334	\$	341	\$	347	\$	354	\$	361	\$	369	\$	376
<u>Warehosue Construction</u>																				
<u>Cost</u>																				
Rate Per Sq.Ft	\$	-	\$	25	\$	25	\$	25	\$	25	\$	25	\$	25	\$	25	\$	25	\$	25
<u>Finance Lease Of Land</u>																				
Number of Warehouses			14	14	14	14	14	14	14	14	14	14	14	14	14	14	14	14	14	14
Price Of Land			\$	14,045	\$	14,045	\$	14,045	\$	14,045	\$	14,045	\$	14,045	\$	14,045	\$	14,045	\$	14,045
<u>Simple Tables</u>																				
Demand	16	16	30																	
Cost	\$	309	\$	315	\$	321	\$	328	\$	334	\$	341	\$	348	\$	355	\$	362	\$	369
<u>Personal Chairs</u>																				
Demand	32	32	144																	
Cost	\$	123.6	\$	126.1	\$	128.6	\$	131.2	\$	133.8	\$	136.5	\$	139.2	\$	142.0	\$	144.8	\$	147.7
<u>Computer Tables</u>																				
Demand	4	4	18	0																
Cost	\$	157	\$	160	\$	164	\$	167	\$	170	\$	174	\$	177	\$	181	\$	184	\$	188
<u>File Rack For Office</u>																				
Demand	8	4	18																	
Cost	\$	140	\$	143	\$	146	\$	149	\$	152	\$	155	\$	158	\$	161	\$	165	\$	168
<u>Sofa Set</u>																				
Demand	4	4	18																	
Cost	\$	337	\$	344	\$	351	\$	358	\$	365	\$	372	\$	380	\$	387	\$	395	\$	403

TABLE 8A REVENUES

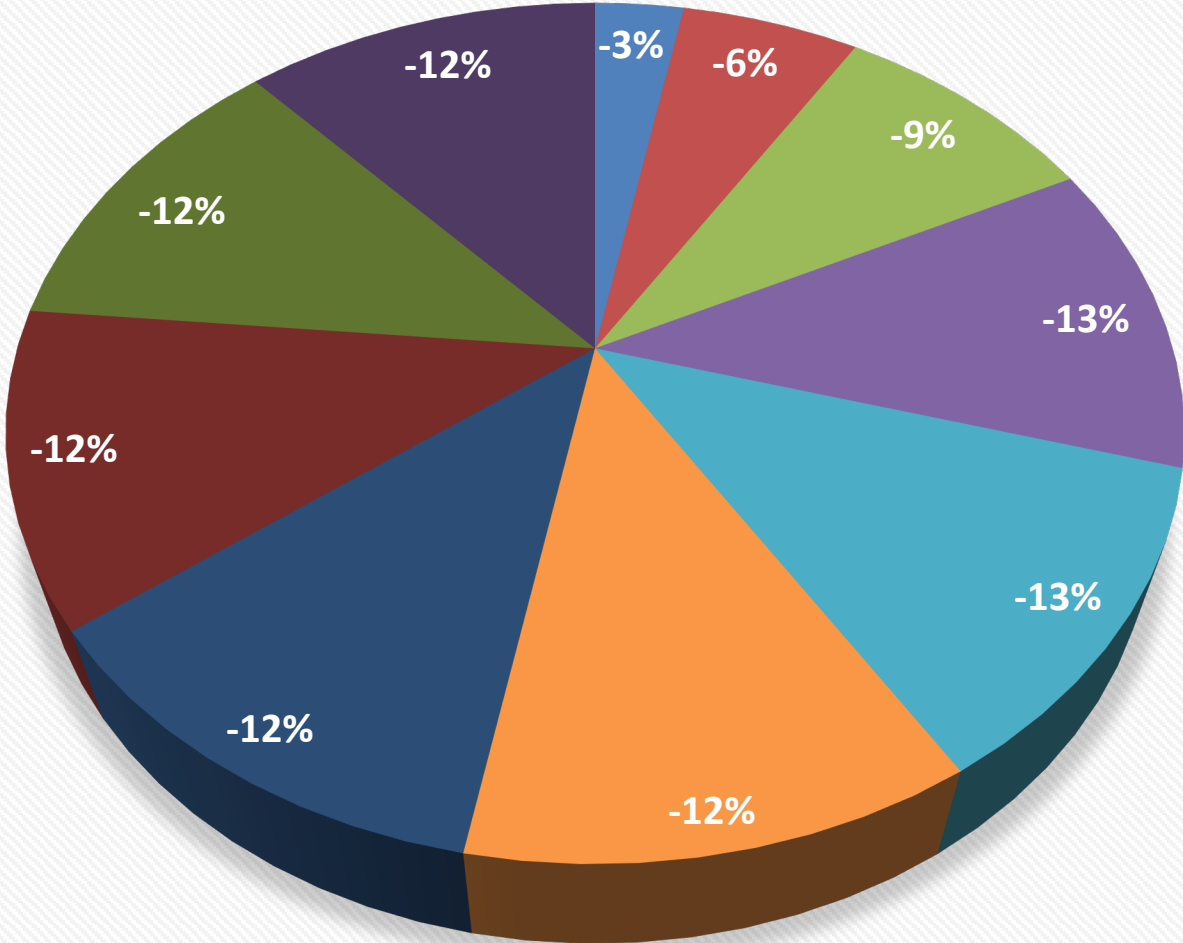
Revenues	Year1	Year2	Year3	Year4	Year5	Year6	Year7	Year8	Year9	Year10
Commission Income	\$ 108,076	\$ 216,152	\$ 648,455	\$ 1,296,910	\$ 2,593,820	\$ 5,187,640	\$ 10,375,281	\$ 12,242,831	\$ 14,446,541	\$ 17,046,919
App Advertising Icome	\$ 7,205	\$ 90,000	\$ 180,000	\$ 360,000	\$ 720,000	\$ 1,440,000	\$ 2,880,000	\$ 3,398,400	\$ 4,010,112	\$ 4,731,932
Warehouse Income	\$ -	\$ -	\$ -	\$ 157,753	\$ 157,753	\$ 157,753	\$ 157,753	\$ 157,753	\$ 157,753	\$ 157,753
Net Revenue	\$ 115,281	\$ 306,152	\$ 828,455	\$ 1,814,663	\$ 3,471,573	\$ 6,785,393	\$ 13,413,034	\$ 15,798,984	\$ 18,614,406	\$ 21,936,603
Cost Of Services	\$ (708,876)	\$ (744,320)	\$ (744,320)	\$ (744,320)	\$ (779,764)	\$ (779,764)	\$ (779,764)	\$ (779,764)	\$ (779,764)	\$ (779,764)
Gross Profit / Loss	\$ (593,596)	\$ (438,169)	\$ 84,135	\$ 1,070,343	\$ 2,691,809	\$ 6,005,629	\$ 12,633,270	\$ 15,019,220	\$ 17,834,642	\$ 21,156,839
GENERAL AND ADMINISTRATIVE EXPENSES										
Rent	\$ (47,191)	\$ (94,382)	\$ (141,573)	\$ (188,764)	\$ (188,764)	\$ (188,764)	\$ (188,764)	\$ (188,764)	\$ (188,764)	\$ (188,764)
Utilities	\$ (4,045)	\$ (8,899)	\$ (13,348)	\$ (17,798)	\$ (19,578)	\$ (21,535)	\$ (23,689)	\$ (26,058)	\$ (28,663)	\$ (31,530)
Travelling and Communication	\$ (2,697)	\$ (3,236)	\$ (3,883)	\$ (4,660)	\$ (4,893)	\$ (5,137)	\$ (5,394)	\$ (5,664)	\$ (5,947)	\$ (6,245)
Marketing And Advertising	\$ (434,157)	\$ (434,157)	\$ (434,157)	\$ (434,157)	\$ (434,157)	\$ (434,157)	\$ (434,157)	\$ (434,157)	\$ (434,157)	\$ (434,157)
Insurance	\$ (54,994)	\$ (54,994)	\$ (54,994)	\$ (54,994)	\$ (54,994)	\$ (54,994)	\$ (54,994)	\$ (54,994)	\$ (54,994)	\$ (54,994)
Professional Fees (Legal, Audit, etc.)	\$ (37,753)	\$ (41,528)	\$ (45,681)	\$ (50,249)	\$ (55,274)	\$ (60,801)	\$ (66,881)	\$ (73,570)	\$ (80,926)	\$ (89,019)
Depreciation	\$ (22,182)	\$ (357,334)	\$ (752,917)	\$ (818,307)	\$ (897,525)	\$ (1,038,546)	\$ (1,331,132)	\$ (1,659,044)	\$ (2,000,159)	\$ (2,260,855)
Miscellaneous	\$ (24,275)	\$ (26,703)	\$ (29,373)	\$ (32,310)	\$ (35,541)	\$ (39,095)	\$ (43,005)	\$ (47,305)	\$ (52,036)	\$ (57,239)
Total OPEX	\$ (627,295)	\$ (1,021,233)	\$ (1,475,927)	\$ (1,601,239)	\$ (1,690,726)	\$ (1,843,031)	\$ 14,781,287	\$ 17,508,776	\$ 20,680,289	\$ 24,279,643
Operating Income/ loss	\$ (1,220,890)	\$ (1,459,402)	\$ (1,391,792)	\$ (530,896)	\$ 1,001,083	\$ 4,162,598	\$ 27,414,556	\$ 32,527,997	\$ 38,514,931	\$ 45,436,482
Other Income	\$ 23,056	\$ 61,230	\$ 165,691	\$ 362,933	\$ 694,315	\$ 1,357,079	\$ 2,682,607	\$ 3,159,797	\$ 3,722,881	\$ 4,387,321
Gain / (Loss) On Sale Of Assets	\$ -	\$ 35,733	\$ 75,292	\$ 81,831	\$ 89,752	\$ 103,855	\$ 133,113	\$ 165,904	\$ 200,016	\$ 226,085
Earnings Before Interest & Taxes	\$ (1,197,834)	\$ (1,362,438)	\$ (1,150,809)	\$ (86,133)	\$ 1,785,150	\$ 5,623,531	\$ 30,230,276	\$ 35,853,698	\$ 42,437,828	\$ 50,049,888
Interest Expense	\$ -	\$ 22,725	\$ 104,333	\$ 151,469	\$ 151,469	\$ 151,469	\$ 151,469	\$ 128,744	\$ 47,136	\$ -
Earnings Before Tax	\$ (1,197,834)	\$ (1,385,163)	\$ (1,255,142)	\$ (237,602)	\$ 1,633,681	\$ 5,472,062	\$ 30,078,807	\$ 35,724,954	\$ 42,390,692	\$ 50,049,888
Tax @ 17%	\$ -	\$ -	\$ -	\$ -	\$ (277,726)	\$ (930,251)	\$ (5,113,397)	\$ (6,073,242)	\$ (7,206,418)	\$ (8,508,481)
NET PROFIT/(LOSS) AFTER TAX	\$ (1,197,834)	\$ (1,385,163)	\$ (1,255,142)	\$ (237,602)	\$ 1,911,407	\$ 6,402,312	\$ 35,192,204	\$ 41,798,196	\$ 49,597,109	\$ 58,558,369

GROSS PROFIT MARGIN



Gross Profit Margin

Total Opex



- 1
- 2
- 3
- 4
- 5
- 6
- 7
- 8
- 9
- 10

NET PROFIT/(LOSS) AFTER TAX

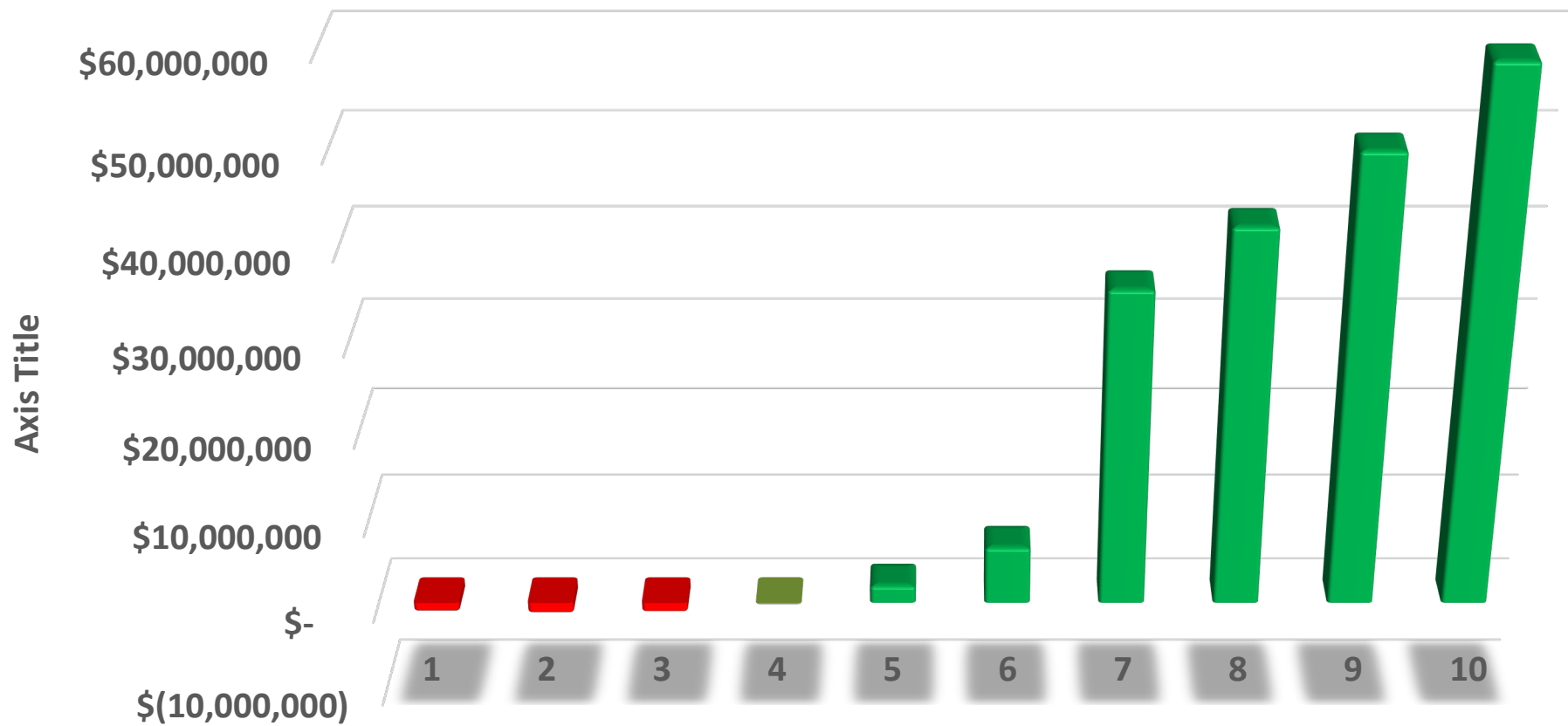


Table 8B Assumptions of Revenue

This table shows all the basis of revenue

Assumptions of Revenue											
Number of trucks available	450000	495000	544500	598950	658845	724730	797202	876923	964615	1061076	
Number of Trucks Target on App	4500	9000	18000	36000	72000	144000	288000	339840	401011	473193	
Kilometers Per Year	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	
Target Trips	1350	2700	5400	10800	21600	43200	86400	101952	120303	141958	
Fuel cost Per Km / sqft	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	\$ 0.53	
Income from Trips	\$ 721	\$ 1,441	\$ 2,882	\$ 5,764	\$ 11,528	\$ 23,056	\$ 46,112	\$ 54,413	\$ 64,207	\$ 75,764	
Clients Payments	\$ 2,161,517	\$ 2,161,517	\$ 4,323,034	\$ 8,646,067	\$ 17,292,135	\$ 34,584,270	\$ 69,168,539	\$ 81,618,876	\$ 96,310,274	\$ 113,646,124	
Commission %age	5%	10%	15%	15%	15%	15%	15%	15%	15%	15%	
Advertisment on App	7205	90000	180000	360000	720000	1440000	2880000	3398400	4010112	4731932	
Warehouse											
Charges Per Sq.ft Per Day	\$8.76	\$8.76	\$8.76	\$8.76	\$8.76	\$8.76	\$8.76	\$8.76	\$8.76	\$8.76	
Other Income	\$ 23,056	\$ 61,230	\$ 165,691	\$ 362,933	\$ 694,315	\$ 1,357,079	\$ 2,682,607	\$ 3,159,797	\$ 3,722,881	\$ 4,387,321	
Gain/Loss On Sale Of Assets		\$ 35,733	\$ 75,292	\$ 81,831	\$ 89,752	\$ 103,855	\$ 133,113	\$ 165,904	\$ 200,016	\$ 226,085	

Table 9 Cashflow Statement

	Year0	Year1	Year2	Year3	Year4	Year5	Year6	Year7	Year8	Year9	Year10
Net Revenue		\$ 115,281	\$ 306,152	\$ 828,455	\$ 1,814,663	\$ 3,471,573	\$ 6,785,393	\$ 13,413,034	\$ 15,798,984	\$ 18,614,406	\$ 21,936,603
Operating Activities											
Depreciation		\$ 22,182	\$ 357,334	\$ 752,917	\$ 818,307	\$ 897,525	\$ 1,038,546	\$ 1,331,132	\$ 1,659,044	\$ 2,000,159	\$ 2,260,855
Change in Account											
Receivable		\$ (2,306)	\$ (3,817)	\$ (10,446)	\$ (19,724)	\$ (33,138)	\$ (66,276)	\$ (132,553)	\$ (47,719)	\$ (56,308)	\$ (66,444)
Change In Account											
Payable		\$ 3,458	\$ 5,726	\$ 15,669	\$ 29,586	\$ 49,707	\$ 99,415	\$ 198,829	\$ 71,579	\$ 84,463	\$ 99,666
Change In Deferred											
Revenue		\$ 5,764	\$ 9,544	\$ 42,684	\$ 87,181	\$ 132,553	\$ 265,106	\$ 530,211	\$ 190,876	\$ 225,234	\$ 265,776
Deferred Tax		\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000
Operating Cash Flow		\$ 154,380	\$ 684,938	\$ 1,639,279	\$ 2,740,013	\$ 4,528,220	\$ 8,132,184	\$ 15,350,654	\$ 17,682,764	\$ 20,877,952	\$ 24,506,456
Investing activities											
Capex		\$ 121,281	\$ 4,862,876	\$ 5,148,288	\$ 245,172	\$ 288,200	\$ 561,836	\$ 1,097,477	\$ 1,320,065	\$ 1,587,973	\$ 1,910,426
App Development	\$ 95,396										
Free Cash Flow	\$ (95,396)	\$ 33,099	\$ (4,177,938)	\$ (3,509,009)	\$ 2,494,841	\$ 4,240,020	\$ 7,570,347	\$ 14,253,177	\$ 16,362,699	\$ 19,289,980	\$ 22,596,030
Financial Activities											
Change In Long Term											
Debt		\$ 1,363,500	\$ 4,896,480	\$ 2,828,176	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Debt Repayment	\$ -	\$ -	\$ (227,250)	\$ (1,043,330)	\$ (1,514,693)	\$ (1,514,693)	\$ (1,514,693)	\$ (1,514,693)	\$ (1,287,443)	\$ (471,363)	\$ -
Net Cash Flow From											
Financing Activities	\$ -	\$ 1,363,500	\$ 4,669,230	\$ 1,784,846	\$ (1,514,693)	\$ (1,514,693)	\$ (1,514,693)	\$ (1,514,693)	\$ (1,287,443)	\$ (471,363)	\$ -
Issuance of share											
Cash provided by /											
(used for) financing	\$ 122,000	\$ 4,545,000	\$ 16,321,600	\$ 9,427,254	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Net Cash Flows	\$ 26,604	\$ 5,941,599	\$ 16,812,892	\$ 7,703,092	\$ 980,149	\$ 2,725,327	\$ 6,055,655	\$ 12,738,484	\$ 15,075,256	\$ 18,818,617	\$ 22,596,030

Table 10 BalanceSheet

Assets	Year0	Year1	Year2	Year3	Year4	Year5	Year6	Year7	Year8	Year9	Year10
Cash & Bank	\$ 26,604	\$ 5,968,203	\$ 22,781,096	\$ 30,484,188	\$ 31,464,336	\$ 34,189,663	\$ 40,245,318	\$ 52,983,802	\$ 68,059,058	\$ 86,877,675	\$ 109,473,705
Accounts Receivable	\$ -	\$ 2,306	\$ 6,123	\$ 16,569	\$ 36,293	\$ 69,431	\$ 135,708	\$ 268,261	\$ 315,980	\$ 372,288	\$ 438,732
Total Current Assests	\$ 26,604	\$ 5,970,509	\$ 22,787,219	\$ 30,500,757	\$ 31,500,629	\$ 34,259,095	\$ 40,381,026	\$ 53,252,062	\$ 68,375,037	\$ 87,249,963	\$ 109,912,437
Fixed Assets		\$ 121,281	\$ 4,862,876	\$ 5,148,288	\$ 245,172	\$ 288,200	\$ 561,836	\$ 1,097,477	\$ 1,320,065	\$ 1,587,973	\$ 1,910,426
Accumulated Depreciation	\$ -	\$ (22,182)	\$ (379,517)	\$ (1,132,433)	\$ (1,950,740)	\$ (2,848,265)	\$ (3,886,811)	\$ (5,217,943)	\$ (6,876,987)	\$ (8,877,146)	\$ (11,138,001)
Total Fixed Assets	\$ -	\$ 99,099	\$ 4,483,359	\$ 4,015,854	\$ (1,705,568)	\$ (2,560,065)	\$ (3,324,975)	\$ (4,120,467)	\$ (5,556,922)	\$ (7,289,173)	\$ (9,227,575)
Intangible Assets											
App Development Cost	\$ 62,360	\$ -	\$ -	\$ -	\$ -						
TOTAL ASSETS	\$ 88,964	\$ 6,158,571	\$ 33,429,149	\$ 67,945,760	\$ 97,740,821	\$ 129,439,851	\$ 166,495,902	\$ 215,627,498	\$ 278,445,613	\$ 358,406,403	\$ 459,091,265
Current Libilities											
Accounts Payable		\$ 3,458	\$ 9,185	\$ 24,854	\$ 54,440	\$ 104,147	\$ 203,562	\$ 402,391	\$ 473,970	\$ 558,432	\$ 658,098
Deferred Revenue		\$ 5,764	\$ 15,308	\$ 57,992	\$ 145,173	\$ 277,726	\$ 542,831	\$ 1,073,043	\$ 1,263,919	\$ 1,489,152	\$ 1,754,928
Total Current Libilities	\$ -	\$ 9,222	\$ 24,492	\$ 82,846	\$ 199,613	\$ 381,873	\$ 746,393	\$ 1,475,434	\$ 1,737,888	\$ 2,047,585	\$ 2,413,026
Deferred Tax Liabilities		\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000
Long term Debt		\$ 1,363,500	\$ 4,896,480	\$ 2,828,176	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Liabilities	\$ -	\$ 1,382,722	\$ 4,930,972	\$ 2,921,022	\$ 209,613	\$ 391,873	\$ 756,393	\$ 1,485,434	\$ 1,747,888	\$ 2,057,585	\$ 2,423,026
Total Shareholders Eq	\$ 88,964	\$ 4,775,849	\$ 28,498,177	\$ 65,024,738	\$ 97,531,208	\$ 129,047,978	\$ 165,739,509	\$ 214,142,064	\$ 276,697,725	\$ 356,348,818	\$ 456,668,239
Liabilities And Shareholders Equity	\$ 88,964	\$ 6,158,571	\$ 33,429,149	\$ 67,945,760	\$ 97,740,821	\$ 129,439,851	\$ 166,495,902	\$ 215,627,498	\$ 278,445,613	\$ 358,406,403	\$ 459,091,265

[illegible]